

Plan for your future with strategic resources and experience

Planning for your future can be a challenging and exciting process. We would love the opportunity to help!

Together, with Principal[®], we can help you prepare for the future you dream about:



Envision what you want it to look like. **Plan** on how to get there. **Prepare** for life stages along the way.

We'll be there to help you weigh the options. Plus, you'll have dedicated administrative teams to assist you for the lifetime of any plan you put in place.

Does your plan match up with your current life stage?

Depending on where you are at, here are some of the planning topics we might discuss when we meet:

	Employee benefits	Emergency fund
Young -	Medical insurance	Savings strategies
single	Managing debt	Basic estate planning
	Budgeting + cash flow	
	Employee benefits	Emergency fund
Vouna	Medical insurance	Savings strategies
Young -	Managing debt	Basic estate planning
married	Budgeting + cash flow	Life insurance needs
	Buying a home	Income protection
	Employee benefits	Emergency fund
Young –	Medical insurance	Savings strategies
married	Managing debt	Life insurance needs
with	Budgeting + cash flow	Income protection
children	Buying a home	Basic estate planning
	College savings plans	
	Employee benefits	Emergency fund
Peak	Medical insurance	Consolidation of assets
earning	Managing debt	Wealth management
	College savings plans	Life insurance review
years	Income protection	Caring for a parent

Preretire

Analysis of retirement assets College savings plans Distribution planning Legacy planning Social security analysis Estate optimization Managing debt Caring for a parent Wealth management Consolidation of assets

Payout Phase

Distribution planning	Estate optimization
Pension elections	Caring for a parent
Social security elections	Financial support for a child
Retirement budgeting	Supplemental healthcare
Retirement plan rollovers	Long-term care analysis
Wealth management	Charitable giving
Legacy planning	Pre-need planning

Passing on wealth

Wealth management	Estate planning
Capital preservation	Charitable giving
Healthcare needs	Pre-needs planning
Financial support of a child	Tax analysis



Got questions or want to talk about something not listed? We'd love to help you reach your goals.

About Principal®

Our expertise spans the globe, but we're bound by one common purpose: to give you the financial tools, resources and information you need to live your best life.

Whether you're looking to secure your own retirement or your clients', we'll work with you to find strategies that are right for you to help you meet your specific, long-term goals.

We have \$667.8 billion* in assets under management, and you can trust us to manage your money, too. Join our customers worldwide, whom we serve through a national (U.S.) network of financial professionals and a diverse family of companies with offices in 19 countries.



principal.com

* As of September 30, 2018

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Tax-qualified retirement arrangements, such as IRAs, SEPs, and SIMPLE-IRAs are tax-deferred. Consequently, an annuity should be used to fund an IRA, or other tax qualified retirement arrangement, to benefit from the annuity's features other than tax deferral. These features may include guaranteed lifetime income, death benefits without surrender changes, guaranteed caps on fees, and the ability to transfer among investment options without sales or withdrawal charges.

Withdrawals prior to $59^{1/2}$ are subject to a 10% IRS penalty tax.

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